Eurescom – Innovation through Collaboration

Milon Gupta
Marketing and PR Manager
Eurescom GmbH
Outline

► Challenges for collaborative projects
► Our services for collaborative R&D
  ● Management of EU projects
  ● EU project management tools
  ● Support services for R&D initiatives
  ● Eurescom membership
► Our team
► What distinguishes us
► Conclusion
Challenges for collaborative projects

- Finding the right partners
- Getting financial resources
- Controlling resources
- Communication in diverse teams
- Setting up a work infrastructure
- Resolving IPR issues
- Complex organisational tasks
Our services for collaborative R&D

- Management of EU projects
- EU project management tools
- Support for R&D initiatives
- Eurescom membership
Management of EU projects

- Programme selection
- Consortium building
- Proposal writing
- Contract negotiation
- Project coordination
EU project management tools

Resource management
- Reporting & Controlling
  - EPR - Eurescom Project Reporter

Information management
- Shared workspace
  - BSCW
  - Subversion
  - FTP
- Web content
  - Audio
  - Video
  - Flash
  - Wikis
  - Media Wiki
  - CMS
  - Plone

Communication management
- Asynchronous
  - Eurescom E-Mail List Server
  - Forum
- Synchronous
  - Eurescom Audio Conferencing
  - Chat
FP6 projects managed/supported by us

Integrated Projects
★ DAIDALOS ★ ePerSpace ★ NM2 ★ MobiLife ★ WINNER

STREPs
★ UbiSec&Sens

Specific Support Actions
★ ALIPRO ★ BReATH ★ eMobilitySSA ★ mCDN ★ NEMi ★ Panlab ★ SOCQUIT

Coordination Actions
★ MOCCA
Support services for R&D initiatives

- Setting up organisational structure
- Orchestrating founding process
- Administrative support
- Organising meetings
- Providing communication tools
R&D initiatives supported by us

- CELTIC – Eureka Cluster Programme
- WWRF - Wireless World Research Forum
- DMP – Digital Media Project
- eMobility Technology Platform
- NEM – Networked and Electronic Media Technology Platform
- ProTon Europe
Eurescom membership services

- Consulting telcos on R&D strategies
- Consulting and support regarding European R&D programmes
- Eurescom Study Programme
- Access to key players in European telecoms
- Access to hundreds of project results
16 Eurescom member companies

- Iceland Telecom
- eircom
- BT
- France Telecom
- Swisscom
- Deutsche Telekom
- Telekom Austria
- Telecom Italia
- Magyar Telecom
- Slovak Telecom
- RTA Serbia
- OTE Greece
- CYTA Cyprus
- Bezeq Israel
- Portugal Telecom
What distinguishes us

★ 16 years of experience in running collaborative R&D programmes in telecoms
★ Excellent relationships to the key players in the European ICT research community
★ Direct involvement in major R&D initiatives
Contact and further information

Milon Gupta  
Marketing and PR Manager  
Eurescom GmbH  
Heidelberg, Germany  
Phone: +49 6221 989 121  
E-mail: gupta@eurescom.eu  
Website: www.eurescom.eu